



FAIRHOLME FUNDS, INC.

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FAIRHOLME FUNDS OCTOBER 2018 INVESTMENT UPDATE

Dear Fellow Shareholders:

Interest rates are rising. Stock markets are not cheap. Cash and cash equivalents are at historically high levels in each of the Fairholme Fund, the Fairholme Focused Income Fund, and the Fairholme Allocation Fund (“Funds”) given investment performance and being more fearful than greedy when balancing market opportunities and risks. Due to recent developments with certain holdings, we want to provide updates on St. Joe after Hurricane Michael, Fannie Mae and Freddie Mac after the latest court ruling, Imperial Metals after latest production reports, and Sears Holdings after the company’s announced bankruptcy where the outcome is uncertain and an evaluation of net assets is more complex in a Chapter 11 court process. Our remaining Sears Holdings’ securities collectively represent less than 2% of each Fund’s net assets.¹ This represents the maximum downside exposure to Sears Holdings, as we seek to maximize recoveries and move forward.

The St. Joe Company (JOE)

JOE owns approximately 170,000 acres, 67% of which is within 10 miles of the Gulf of Mexico. 120,000 of the 170,000 acres is contiguous within Walton and Bay Counties and surround 15 miles of the US Intracoastal Waterway and Great Northwest Florida Beaches International Airport. JOE has built a home grown management team, a fortress-like balance sheet including \$250 million of liquid investments, and a profitable pipeline of projects to build homes, apartments, limited and full-service hotels, clubs and resorts, commercial villages, marinas, manufacturing and office spaces, and all else that is needed for Northwest Florida coastal work, life, and play.

It’s hard to put into words how well JOE performed during Hurricane Michael. The company’s assets benefit from high elevations and hurricane-resistant construction. It’s also hard to describe the devastation suffered by so many, so near. Before Hurricane Michael, JOE was growing. Much more is now required to meet communities’ demands after Hurricane Michael. Activities planned for the next five years must be accomplished in three. CEO Jorge Gonzalez will soon update shareholders with the company’s quarterly earnings. As a fellow shareholder and Chairman of JOE’s Board of Directors, I could not be prouder of JOE and its people, nor more optimistic about the future. There is a good reason for a long-term focus on JOE.

Fannie Mae (Fannie) and Freddie Mac (Freddie)

Until recently, a majority of judges in various venues have agreed with DC District Court Judge Lamberth’s 2014 decision that the Federal Housing Finance Agency (FHFA), as Fannie and Freddie’s government overlord, could do whatever it wanted with the companies’ past, present, and future earnings. But, on September 28th Judge Lamberth changed his mind due to allegations based on new evidence discovered in the Court of Federal Claims and decided that FHFA is not

¹ All facts and figures provided herein are as of October 22, 2018.

the government but a private actor. Fairholme and others can sue FHFA for money damages for breach of the implied covenant of good faith and fair dealings to be expected from any shareholder-owned company.

This is good news when you count the cash that Fannie and Freddie have earned and will earn. It is obvious that Fannie and Freddie were always sound and solvent. There was never a need for conservatorship or a “net worth sweep” as Fannie and Freddie performed their mandated jobs to protect and serve home ownership during times of financial crisis. And, as was factually obvious in 2009 or 2012 by loan vintage analysis, both have come back strong. Judge Lamberth’s latest ruling should advance the re-IPO of Fannie and Freddie in similar fashion to AIG in 2012.

Imperial Metals

Imperial Metals is improving productivity at Red Chris. The company is heading in the right direction. But, time is of the essence and management knows it needs to move faster. A resolution to near term debt maturities, a joint venture partner for Red Chris, and a fair insurance payment for the Mount Polley dam breach would allow Imperial a promising future given the size and depth of the Red Chris resource, significant copper demand growth from electric vehicles and renewable energy projects, and constrained supply growth. History has shown that commodity prices forge their own anchor.

The Fairholme Fund

The Fairholme Fund, which seeks long-term growth of capital, has \$1.1 billion of net assets. Of the total, 42.8% is composed of cash, U.S. Treasury Bills, money market funds, and investment-grade commercial paper with an average duration of two weeks. 30.6% is in St. Joe common stock, 12.3% in the preferred stock of Fannie Mae and Freddie Mac, 8.9% in the debt of Imperial Metals, and 2.9% in the common stock of Vista Outdoors. Sears 8% bonds of 2019 compose 1.5% of net assets, with Imperial Metals’ common stock at 0.8% and Sears’ common stock at 0.1%. I and all other Fairholme-affiliates own 17.7% of the Fairholme Fund shares.

The Fairholme Focused Income Fund

The Focused Income Fund, which seeks current income, has \$197 million of net assets. Of the total, 54.6% is composed of cash, U.S. Treasury bills, money market funds, and investment-grade commercial paper with an average duration of two weeks. 20.9% of net assets are invested in corporate bonds with maturities between 2019 and 2023. The largest bond security at 8.7% of net assets is Imperial Metals 7% due 3/15/19. The second largest bond security at 4.2% is Vista Outdoor 5.875% due 10/1/23. The third largest at 3.3% is International Wire Group 10.75% due 8/1/21. All other corporate bond positions are less than 2% of net assets. Sears 8% bonds due 12/15/19 compose 1.5% of net assets. 22.2% of net assets are invested in perpetual preferred stocks. The largest preferred category at 9.7% of net assets is variable rate bank preferred securities, with the issuers being Goldman Sachs, Citigroup, Bank of America, and Wells Fargo. Fannie Mae and Freddie Mac preferred stocks are 5.2% of net assets. GMAC Capital Trust I preferred is 3.5% of net assets. Chesapeake Energy preferred stocks is 2.7% of net assets. AT&T common stock represents 2.2% of net assets. There are no other common stocks. I and all other Fairholme-affiliates own 48.9% of the Focused Income Fund shares.

The Fairholme Allocation Fund

The Allocation Fund, which seeks long-term total return from capital appreciation and income, has \$76 million of net assets. Of the total, 61.8% is composed of cash, U.S. Treasury Bills, money market funds, and investment-grade commercial paper with an average duration of two weeks. Common stocks total 17.7% of net assets. The largest common stock holding at 8.2% is in stock of St. Joe followed by 4.5% in the common stock of Imperial Metals, 2.8% in the stock of Vista Outdoors and 0.2% in the common stock of Sears. Preferred stocks total 17.2% of net assets with Fannie Mae and Freddie Mac preferred stocks at 13.1% and a Chesapeake Energy preferred at 4.1% of net assets. The only corporate

Ignore the crowd.

bond in the fund, International Wire Group 10.75% due 8/1/21, constitutes 3.3% of net assets. I and all other Fairholme-affiliates own 53.1% of the Fairholme Allocation Fund shares.

Concluding Thoughts

Performance since inception remains positive relative to their benchmarks for the Fairholme Fund and the Fairholme Focused Income Fund. Our desire for all Funds remains long-term outperformance. However, employing a non-diversified strategy since day one has resulted in greater than normal volatility. Any single investment that experiences adverse consequences can bring long periods of underperformance. Looking forward, I remain optimistic about the future and ask for your continued patience given market prices, upcoming quarterly releases, and portfolio liquidity. Fund Factsheets will be updated as at October 31st at www.fairholmefunds.com in November. The Fairholme Funds, Inc. Annual Report will be available in January, 2019.

Yours truly,



Bruce R. Berkowitz
Chief Investment Officer

Since inception on December 29, 1999, the value of \$10,000 investment with dividends reinvested in **The Fairholme Fund** was worth \$47,888 compared to \$28,626 for the S&P 500 Index (“S&P 500”).

	Three Months	One Year	Five Years	Ten Years	Since Inception
Cumulative:					
The Fairholme Fund	-6.68%	-14.23%	-6.77%	43.35%	378.88%
S&P 500	7.71%	17.91%	92.10%	209.62%	186.26%
Annualized:					
The Fairholme Fund		-14.23%	-1.39%	3.67%	8.71%
S&P 500		17.91%	13.95%	11.97%	5.77%

Since inception on December 31, 2009, the value of a \$10,000 investment with dividends reinvested in **The Fairholme Focused Income Fund** was worth \$18,331 compared to \$13,073 for the Bloomberg Barclays U.S. Aggregate Bond Index (“Bloomberg Barclays Bond Index”).

	Three Months	One Year	Five Years	Since Inception
Cumulative:				
The Income Fund	-2.57%	-5.54%	25.70%	83.31%
Bloomberg Barclays Bond Index	0.02%	-1.22%	11.28%	30.73%
Annualized:				
The Income Fund		-5.54%	4.68%	7.17%
Bloomberg Barclays Bond Index		-1.22%	2.16%	3.11%

Since inception on December 31, 2010, the value of a \$10,000 investment with dividends reinvested in **The Fairholme Allocation Fund** was worth \$9,895 compared to \$12,270 and \$27,259 for the Bloomberg Barclays Bond Index and S&P 500, respectively.

	Three Months	One Year	Five Years	Since Inception
Cumulative:				
The Allocation Fund	-3.10%	-13.54%	-21.35%	-1.05%
Bloomberg Barclays Bond Index	0.02%	-1.22%	11.28%	22.70%
S&P 500	7.71%	17.91%	92.10%	172.59%
Annualized:				
The Allocation Fund		-13.54%	-4.69%	-0.14%
Bloomberg Barclays Bond Index		-1.22%	2.16%	2.68%
S&P 500		17.91%	13.95%	13.82%

Ignore the crowd.

Past performance information quoted above does not guarantee future results. The investment return and principal value of an investment in The Fairholme Fund, The Fairholme Focused Income Fund (the "Income Fund"), and The Fairholme Allocation Fund (the "Allocation Fund"), (each being a "Fund" and collectively, the "Funds"), will fluctuate so that the value of an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance information quoted herein. Performance figures reflect the deduction of expenses and assume reinvestment of dividends and capital gains but do not reflect a 2.00% redemption fee imposed by The Fairholme Fund and the Allocation Fund on shares redeemed or exchanged within 60 calendar days of their purchase. Most recent month-end performance and answers to any questions you may have can be obtained by calling Shareholder Services at (866) 202-2263.

The S&P 500 is a widely recognized, unmanaged index of 500 of the largest companies in the United States as measured by market capitalization and the performance of the S&P 500 assumes the reinvestment of all dividends and distributions. The Bloomberg Barclays Bond Index is a broad-based flagship benchmark that measures the investment grade, U.S. dollar denominated, fixed-rate taxable bond market, and includes Treasuries, government-related and corporate securities, mortgage-backed securities (agency fixed rate and hybrid adjustable-rate mortgage pass-throughs), asset-backed securities and commercial mortgage backed securities (agency and non-agency). The S&P 500 and the Bloomberg Barclays Bond Index are used for comparative purposes only, and are not meant to be indicative of a Fund's performance, asset composition, or volatility. A Fund's performance may differ markedly from the performance of the S&P 500 or the Bloomberg Barclays Bond Index in either up or down market trends. Because indices cannot be invested in directly, these index returns do not reflect a deduction for fees, expenses, or taxes. The expense ratios for the Fairholme Fund, the Income Fund, and the Allocation Fund reflected in the current prospectus dated March 29, 2018, are 1.02%, 1.00%, and 1.00%, respectively. The expense ratio includes any acquired fund fees and expenses which are incurred indirectly by each Fund as a result of investments in securities issued by one or more investment companies.

Investing in the Funds involves risks including loss of principal. The Funds' investment objectives, risks, charges, and expenses should be considered carefully before investing. The [prospectus](#) contains this and other important information about the Funds, and it may be obtained by calling Shareholder Services at 1-866-202-2263 or visiting our website www.fairholmefunds.com. Read it carefully before investing.

Current and future portfolio holdings are subject to change and risk. The Fairholme Fund is non-diversified, which means that the Fairholme Fund invests in a smaller number of securities when compared to more diversified funds. Therefore, the Fairholme Fund is exposed to greater individual stock volatility than a diversified fund. The Fairholme Fund also invests in foreign securities, which involve greater volatility and political, economic and currency risks, and differences in accounting methods. The Fairholme Fund may also invest in "special situations" to achieve its objectives. These strategies may involve greater risks than other fund strategies.

The Income Fund is a non-diversified mutual fund, which means that the Income Fund invests in a smaller number of securities when compared to more diversified funds. This strategy exposes the Income Fund and its shareholders to greater risk of loss from adverse developments affecting portfolio companies. The Income Fund's investments are also subject to interest rate risk, which is the risk that the value of a security will decline because of a change in general interest rates. Investments subject to interest rate risk will usually decrease in value when interest rates rise and rise in value when interest rates decline. Also, securities with long maturities typically experience a more pronounced change in value when interest rates change. Debt securities are subject to credit risk (potential default by the issuer). The Income Fund may invest without limit in lower-rated securities. Compared to higher-rated fixed income securities, lower-rated debt may entail greater risk of default and market volatility.

The Allocation Fund is a non-diversified mutual fund, which means that the Allocation Fund can invest in a smaller number of securities when compared to more diversified funds. The Allocation Fund may invest in lower-rated securities, which may have greater market risk. This strategy exposes the Allocation Fund and its shareholders to greater risk of loss from adverse developments affecting portfolio companies. The allocation of investments among the different asset classes, such as equity or fixed-income asset classes, may have a more significant effect on the Allocation Fund's net asset value when one of these classes is performing more poorly than others.